

VENDOR DIRECTORY

Auto-Graphics

Ontario, California
800-776-6939
auto-graphics.com
PRODUCTS: SHAREit, VERSO

Axiell Group

Lund, Sweden
+46 46 270 04 00
axiell.com
PRODUCTS: Arena, Aurora,
BOOK-IT, DDElibra

Baratz

Madrid, Spain
+34 91 456 0360
baratz.es
PRODUCT: Absys.Net

BiblioCommons

Toronto, Ontario, Canada
647-436-6381
bibliocommons.com
PRODUCTS: BiblioCore, BiblioWeb

Biblionix

Austin, Texas
877-800-5625
biblionix.com
PRODUCT: Apollo

Book Systems

Huntsville, Alabama
800-219-6571
booksys.com
PRODUCT: Atrium

ByWater Solutions

Santa Barbara, California
888-900-8944

bywatersolutions.com
PRODUCT: Support for Koha

Capita

Birmingham, West Midlands,
United Kingdom
+44 121 717 3600
capita-libraries.co.uk
PRODUCTS: Alto, Chorus

Civica Library Solutions

Melbourne, Victoria, Australia
+61 3 8676 4400
civica.com.au
PRODUCT: Spydus

COMPanion Corp./Alexandria

Salt Lake City, Utah
801-973-7277
goalexandria.com
PRODUCT: Alexandria

CyberTools

Boston, Massachusetts
800-894-9206
cybertoolsforlibraries.com
PRODUCT: CyberTools for Libraries

EBSCO Information Services

Ipswich, Massachusetts
800-653-2726
ebSCO.com
PRODUCTS: EBSCO Discovery Service,
Fulltext Finder, support for FOLIO

Equinox Open Library Initiative

Duluth, Georgia
877-673-6457
equinoxinitiative.org

PRODUCTS: Support for
Evergreen and Koha

Ex Libris, A ProQuest Company

Des Plaines, Illinois
800-762-6300
exlibrisgroup.com
PRODUCTS: Aleph, Alma,
Primo, Summon

Follett

McHenry, Illinois
877-899-8550
follettlearning.com
PRODUCT: Destiny

Infor Library and Information Solutions

Framingham, Massachusetts
800-260-2640
infor.com/libraries
PRODUCT: V-smart

InfoVision Software

San Diego, California
800-849-1655
infovisionsoftware.com
PRODUCT: Evolve

Innovative Interfaces Inc.

Emeryville, California
510-655-6200
iii.com
PRODUCTS: Encore, Polaris,
Sierra, Virtua

Insignia Software

Edmonton, Alberta, Canada
866-428-3997 or 780-428-3997

insigniasoftware.com
PRODUCT: Library System Enterprise

Keystone Systems

Raleigh, North Carolina
800-222-9711
klas.com
PRODUCT: KLAS

Lucidea

Richmond, British Columbia, Canada
604-278-6717
lucidea.com
PRODUCTS: Cuadra,
Inmagic, SydneyPLUS

Mandarin Library Automation

Boca Raton, Florida
800-426-7477, ext. 404
mlasolutions.com
PRODUCT: Mandarin M5

Media Flex Inc.

Champlain, New York
877-331-1022
mediaflex.net
PRODUCT: Support for OPALS

OCLC

Dublin, Ohio
614-764-6000
oclc.org
PRODUCTS: WorldCat Discovery
Service, WorldShare
Management Services

Prima

São José dos Campos,
São Paulo, Brazil

+55 12 2136 7200

prima.com.br
PRODUCTS: Philos,
SophiA ILS, SophiA Web

PTFS Europe

Woking, Surrey, United Kingdom
+44 483 378 728
ptfs-europe.com
PRODUCTS: Support for
rebus:list and Koha

SirsiDynix

Lehi, Utah
800-288-8020
sirsidynix.com
PRODUCTS: BLUEcloud Suite,
Horizon, Symphony

Soutron Global

Encinitas, California
760-870-4243
soutronglobal.com
PRODUCT: Soutron

TLC

Inwood, West Virginia
800-325-7759
TLCdelivers.com
PRODUCTS: CARL-X, Library-Solution

TIND Technologies

Palo Alto, California
650-319-8867
tind.io
PRODUCTS: TIND ILS,
TIND IR

Library Services Platforms

PRODUCT	COMPANY	TOTAL CONTRACTS			INSTALLATIONS
		2016	2015	2014	2016
Alma	Ex Libris, A ProQuest Company	132	88	43	829
WorldShare Management Services	OCLC	83	68	79	440

Integrated Library Systems

PRODUCT	COMPANY	TOTAL CONTRACTS			INSTALLATIONS
		2016	2015	2014	2016
Symphony	SirsiDynix	142	122	118	2,573
Aleph	Ex Libris, A ProQuest Company	10	20	25	2,401
EOS.Web	SirsiDynix	31	52	58	1,095
Horizon	SirsiDynix	13	15	13	950
Koha (open source)	ByWater Solutions	70	40	53	949
Evergreen (open source)	Equinox Software	13	20	23	896
Library•Solution	TLC	12		65	745
Sierra	Innovative Interfaces Inc.	82	90	123	665
VERSO	Auto-Graphics Inc.	7	5	21	509
Polaris	Innovative Interfaces Inc.	16	13	15	501
Virtua	Innovative Interfaces	0	3	5	216
Evolve	InfoVision Software Inc.	4	7	5	133
Koha (open source)	PTFS Europe	12	6	12	78
Koha (open source)	Equinox Software	2	2	2	34
CARL•X	TLC	3			14
TIND ILS	TIND Technologies	8			10

Integrated Library Systems–Small Library

PRODUCT	COMPANY	TOTAL CONTRACTS			INSTALLATIONS
		2016	2015	2014	2016
Apollo	Biblionix	65	63	49	610

Integrated Library Systems–International Sector

PRODUCT	COMPANY	TOTAL CONTRACTS			INSTALLATIONS
		2016	2015	2014	2016
AbsysNET	Baratz	25	29	25	3,030
BOOK-IT	Axiell	119	5	1	937
SophiA ILS	Prima	42			623
Absys	Baratz	0	0	0	406
V-smart	Infor Library and Information Solutions	24	32	28	342
Philos	Prima	58			232
Axiell Aurora	Axiell	2	27	21	166
Alto	Capita	3	3		79
OpenGalaxy	Axiell	1		0	45
SophiA Web	Prima	12			12
Spydus10	Civica	27	26		

Integrated Library Systems–Schools

PRODUCT	COMPANY	TOTAL CONTRACTS			INSTALLATIONS
		2016	2015	2014	2016
Destiny Library Manager	Follett	5,192	5,679	5,730	68,515
Concourse	Book Systems	47	167	53	9,998
Atrium	Book Systems	147	165	164	3,673
Mandarin M3	Mandarin Library Automation	4	5	9	2,704
Mandarin M5 (hosted)	Mandarin Library Automation	45	54		801
Mandarin M5	Mandarin Library Automation	16	8		729

Library Services Platforms

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Ex Libris, A ProQuest Company	Alma	132	203		19				184		94	109	829
OCLC	WorldShare Management Services	83	97								56	41	440

Integrated Library Systems

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Auto-Graphics	VERSO	7	4	9		7				391	509		509
Biblionix	Apollo	65								65			610
Book Systems	Atrium	147	147	259	88	131	26	1032	59	35	135	2	3,673
Book Systems	Concourse	47	47	56	46	0	0	0	1	1	46	1	9,998
ByWater Solution	Koha	70	91	91	70					33	64	6	949
Equinox	Evergreen	13	13	26	13	1	6			13	13		1628
Equinox	Koha	2	2	3	2	1					1	1	2
Ex Libris, A ProQuest Company	Aleph	10	10		5		4		5			10	2,401
InfoVision Software	Evolve Library	4	4		4	3	3	43	4	100	124	9	133
Innovative Interfaces Inc.	Millennium												506
Innovative Interfaces Inc.	Polaris	16	38	201	11				5	11	14	2	501
Innovative Interfaces Inc.	Sierra	82	194	495	11				71	19	52	30	665
Innovative Interfaces Inc.	VTLS Virtua												216
Keystone Systems	KLAS	1	1	1		1					1		113
SirsiDynix	EOS.Web	31			24				7	2	21	10	
SirsiDynix	Horizon	13			6				7	6	8	5	
SirsiDynix	Symphony	142			100				42	33	57	85	2573
Soutron Global	Soutron	39	58		39						12	27	172
The Library Corporation	CARL-X	3	2	156	2	2				10	12	2	14
The Library Corporation	Library•Solution	12	12	36	12	12						8	745
TIND	TIND ILS	8	10	12	3	3		5	0		2	6	2

Integrated Library Systems–Schools

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Follett	Destiny Library Manager		5,192	5,192	1,279	841	3,652	20,795	3,913	34	4,812	380	68,515
Mandarin Library Automation	Mandarin M3	4											2,704
Mandarin Library Automation	Mandarin M5	16											729
Mandarin Library Automation	Mandarin M5 (hosted)	45											801

Integrated Library Systems–International Sector

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
OCLC	AmLib												230
OCLC	Bibliotheca+												3,056
OCLC	bicatWise												119
OCLC	CBS												
OCLC	Local Library System (LBS)												247
OCLC	OLIB												94
OCLC	SISIS–SunRise												164
Capita	Alto	3	3	26	3				26				
Civica	Spydus 8												
Civica	Spydus10	27	27			4			22			22	27
Prima	Philos	58	214	221	196	214	0	18	18	0	0	214	232
Prima	SophiA ILS	42	42	92	42	0	4	11	0	0	0	42	623
Prima	SophiA Web	12	12	12	11	12	0	0	1	0	0	12	12
Infor Library and Information Solutions	V-smart	24	24		14				10			24	342
Infor Library and Information Solutions	V@school												435
PTFS Europe	Koha	12	12	31	11	12		66	1	0	0	12	78
Axiell Group	Adlib Library												253
Axiell Group	Axiell Aurora	2	2									2	166
Axiell Group	BIBDIA												156
Axiell Group	BOOK-IT	119	119									119	937
Axiell Group	DDElibra												475
Axiell Group	LIBRA.SE												435
Axiell Group	OpenGalaxy	1	1									1	45
Axiell Group	Origo												34
Axiell Group	PallasPro												60
Axiell Group	WeLib	316	316									316	316
Baratz	Absys	0	0	0	0	0	0	0	0	0	0	0	406
Baratz	AbsysNET	25	61	87	3	1	1	3	21	0	0	61	3,030

Academic Reading List Solution

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
PTFS Europe	rebus:ist												
Ex Libris, A ProQuest Company	Leganto	18	18						18		4	14	29

Alternative Search or Discovery Product

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Axiell Group	Axiell Arena	7	7									7	416
Capita	Full Library Discovery	3	3	27									79
EBSCO Information Services	EBSCO Discovery Service												
Ex Libris, A ProQuest Company	Primo	138	223		32				191		100	123	1,989
Ex Libris, A ProQuest Company	Summon	73									19	46	602
Infor Library and Information Solutions	Iguana	5	5	17	2				3	1	1	4	492
Mandarin Library Automation	Library Usage Module	3											1,145
Mandarin Library Automation	M3 Web OPAC	4											1,304
OCLC	WorldCat Discovery Services												3,737
OCLC	WorldCat Local												725
SirsiDynix	BLUECloud MobileCirc	80			21				59	35	47	33	489
SirsiDynix	BookMyne+	4			1				3			4	108
SirsiDynix	Enterprise	94			26				68	30	43	51	656
SirsiDynix	Social Library	14			9				5	6	10	4	181
SirsiDynix	EOS.Web	31			24				7	2	21	10	
SirsiDynix	Horizon	13			6				7	6	8	5	
SirsiDynix	Symphony	142			100				42	33	57	85	2,573
Soutron Global	Soutron	39	58		39						12	27	172
The Library Corporation	CARL•X	3	2	156	2	2				10	12	2	14
The Library Corporation	Library•Solution	12	12	36	12	12						8	745
TIND	TIND ILS	8	10	12	3	3		5	0		2	6	2

Analytics Portal

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Pty Limited	SpydusManager	4	4	10	1				3			4	4
Ex Libris, A ProQuest Company	Intota Analytics	1											1
Infor Library and Information Solutions	V-insight	4	4	20	3				1			4	127
SirsiDynix	BLUECloud Analytics	102			25				77	41	62	40	293

Collection Management Tools

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Infor Library and Information Solutions	V-eyeQ	2	1	30	1				1			2	10
Soutron Global	Soutron Archive	14			10				4			14	15

Digital Library Management System

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Auto-Graphics	MONTAGEdc	1	1		1	1							4
Ex Libris, A ProQuest Company	Ex Libris Rosetta	4	47						47		1	46	247
Infor Library and Information Solutions	Iguana DAM	2	2						2			2	2
OCLC	CONTENTdm												1,213
SirsiDynix	eResource Central	67			19				48	31	38	29	423
SirsiDynix	SirsiDynix Portfolio	34			18				16	7	11	23	183

Electronic Resource Management Module

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Ex Libris, A ProQuest Company	360 Resource Manager	3											154
Ex Libris, A ProQuest Company	Intota v.1	3											190
OCLC	WorldShare License Manager												902
Soutron Global	TRIM–Total Resource Information Management												2

Federated Search Environment

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Ex Libris, A ProQuest Company	campusM	18			5				13		3	15	61
SirsiDynix	BLUECloud Visibility	48			13				35	30	35	13	81

Institutional Repository

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
TIND	TIND IR	11	11	13	3	4			1		4	7	11

OpenURL Linking Application

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Ex Libris, A ProQuest Company	360 Link	74											1,026
Ex Libris, A ProQuest Company	SFX	49	49		25				24		3	46	2,857
Infor	V-link												430

Resource Sharing Systems

COMPANY	SYSTEM	TOTAL CONTRACTS	TOTAL LIBRARIES	TOTAL FACILITIES	NEW NAME	EXISTING	SAAS NEW	SAAS CONV	SAAS RENEW	US PUBLIC LIBS	US SALES	NON-US SALES	INSTALLED
Auto-Graphics	SHAREit	1	167	167		1				5,588	5,588		5,588
Equinox	Fulfillment	1	123	180									183
OCLC	ILLiad												1297
OCLC	VDX												
OCLC	WorldShare Interlibrary Loan												10,629
Soutron Global	Soutron Skills DB												6

Personnel

COMPANY	2016						2015
	DEV	SUPRT	SALES	ADMN	OTHER	TOTAL	TOTAL
EBSCO Information Services	638	1,141	689	129	1,077	3,674	3,028
Follett	115	173	385	37	697	1,407	1,394
OCLC	498	348	123	148	87	1,204	1,195
Ex Libris, A ProQuest Company	327	304	125	52	22	830	615
SirsiDynix	138	170	54	17	31	410	416
Innovative Interfaces Inc.	98	171	52	40		361	329
Axiell	91	88	50	32	35	296	274
The Library Corporation	38	84	20	10	17	169	
PRIMA Informática	35	49	22	13	5	125	
BARATZ	19	14	14	6	23	76	79
Book Systems	16	26	18	4	4	68	67
Infor Library and Information Solutions	18	15	8	0	25	66	68
COMPanion Corporation	20	15	10	10		55	50
Auto-Graphics	5	12	9	4	3	33	30
Mandarin Library Automation	8	10	7	4	3	32	
Soutron Global	7	9	5	1	1	23	24
ByWater Solutions	4	15	3	5	1	20	22
PTFS Europe	5	9	3	1		18	17
Equinox Software	4	5	1	2	5	17	13
Keystone Systems	5	5	2	1	2	15	14
InfoVision Software, Inc.	5	3	2	0	0	10	10
TIND Technologies	6	2	2	1		10	